

Please Do Not Copy or Distribute

**The North East Association of Rail Shippers
2013 Fall Conference: Rochester, NY
September 24th - 26th**



Visit: www.nears.org for all the latest updates!



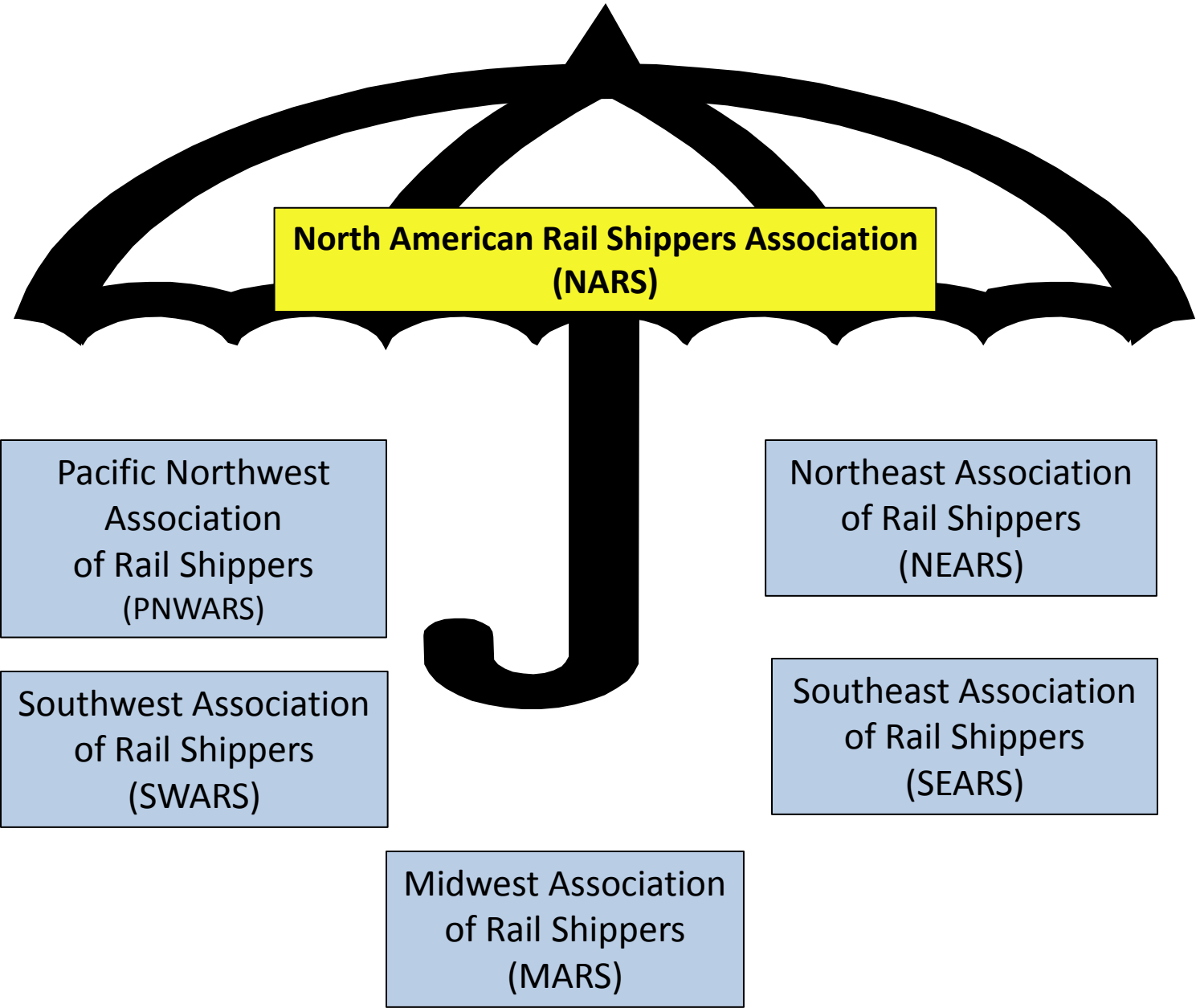
North American Association of Rail Shippers (NARS)



NARS FACTS

- Formed in 1929 by the Association of American Railroads (AAR)
- National group with Regional Affiliates
- Provides framework for:
 - Education
 - Networking
 - Discuss pertinent industry issues





**North American Rail Shippers Association
(NARS)**

Pacific Northwest
Association
of Rail Shippers
(PNWARS)

Northeast Association
of Rail Shippers
(NEARS)

Southwest Association
of Rail Shippers
(SWARS)

Southeast Association
of Rail Shippers
(SEARS)

Midwest Association
of Rail Shippers
(MARS)

NARS ANNUAL MEETINGS

- National focus
- Executive level participation
- Three day meeting held each year in May
- Rotates from West, Midwest and East locations
 - 2012 Chicago
 - **2013 Baltimore**
 - 2014 San Francisco





Hilton Inner Harbor Hotel

Baltimore, MD

May 29-31, 2013



North American
Rail Shippers Association

NARS 2013 MEETING SCHEDULE

- **Wednesday, May 29**
 - Evening reception at Baltimore Hilton Hotel
- **Thursday, May 30 (all day) at hotel**
 - General Session
 - Evening reception at hotel
- **Friday, May 31 (morning) at hotel**
 - General Session



NARS 2013 MEETING HIGHLIGHTS

- **Welcome address:**
 - Charles Owens, President Baltimore Chamber of Commerce
- **Speakers:**
 - **Jack Koraleski**, President & CEO, Union Pacific Railroad & AAR Chairman
 - **Bryan Shinn**, President & CEO, U.S. Silica
 - **David Fink**, President & CEO, Pan Am Railways
 - **Daniel Elliott, III**, Chairman Surface Transportation Board
 - **Michael Bourque**, President & CEO, Railway Association of Canada
- **Rail Shippers Panel**
- **Rail Operations Presentations**
- **Economic Views and Forecasts**
- **Shipper Break Out Sessions with Railroads**





Registration, Agenda & Info
railshippers.com



Please Do Not Copy or Distribute

**The North East Association of Rail Shippers
2013 Fall Conference: Rochester, NY
September 24th - 26th**



Visit: www.nears.org for all the latest updates!