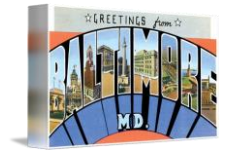




# CONFERENCE AGENDA



## WEDNESDAY APRIL 3<sup>RD</sup>, 2019

15:00 - Registration Opens

17:30 - The Joseph & Eileen Gearin Networking Reception  
Networking Reception Sponsored By AMTR

19:00 - Dinner On Your Own in Fabulous Baltimore

## THURSDAY APRIL 4<sup>TH</sup>, 2019

07:00 - Breakfast Starts (Available until 08:30)  
Breakfast Sponsored By Curry Rail Services

07:30 - Registration Re-Opens

08:00 - Welcome to NEARS and Safety Briefing  
Jason Seidl, Managing Director, Cowen & Company  
Dana Burleigh, President, NARS

08:25 - Cowen Survey Starts  
Jason Seidl, Managing Director, Cowen & Company

08:30 - Precision Scheduled Railroading - What Does This Mean To You?  
Intro: Jason Seidl, Managing Director, Cowen & Company  
Gilbert Lamphere, Chairman, MidRail LLC.

09:15 - Rail Equipment Panel  
Moderator: Thomas Coleman, Senior Director, National Steel Car  
Robert Pickel, Senior VP, Marketing and Sales, National Steel Car  
Tyler Dickman, Director, Fleet Portfolio Mgmt., GATX Corporation  
Jim Magee, President, CAI Rail

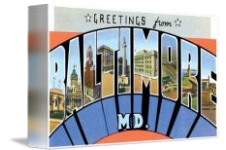
10:15 - Short Networking Break  
Networking Break Sponsored By Curry Rail Services

10:30 - PSR Supply Chain Speaker  
Intro: Roger Reynolds, Manager Rail Services, Omya Inc  
Ken Sherman, VP and General Manager, Intellitrans

11:00 - PSR Shippers Panel  
Moderator: Erik Bohn, Director, Logistics & Customer Svc., Omya Inc.  
Kevin Acker, Director, Land Transportation Americas, The Chemours Co.  
Ross Corthell, Director of Transportation, Packaging Corp. of America



# CONFERENCE AGENDA



**NOON - NEARS Networking Lunch**  
Lunch Sponsored By Railworks

**13:30 - PSR Shortline Panel**

**Moderator: Todd Hunter, Chief Marketing Officer, North Shore Railroad**  
**Michael Bostwick, EVP & Chief Commercial Officer, Pan Am Railways**  
**John Magness, President & CEO, Canton Railroad Company**  
**Eric Jakubowski, Chief Commercial Officer, Anacostia Rail Holdings**

**14:30 - PSR Intermodal Shipping Town Hall Panel**

**Moderator: Carl Citelli, AVP Sales & Business Development, CAI Logistics**  
**David McLaughlin, Chief Operating & Finance Officer, RoadOne Intermodal Logistics**  
**Ron Faherty, President, ARL/AFT Transport LLC**  
**Jay Strongosky, Director International Sales, CSX Transportation Intermodal**  
**Ward Chaplin, Managing Director, World Enterprise Consulting Logistics**

**15:30- Short Networking Break**

**Networking Break Sponsored By Curry Rail Services**

**16:00 - GoRail Legislative Presentation**

**Intro: Jason Seidl, Managing Director of Cowen & Company**  
**Curtis Sloan, Vice President, GoRail**  
**Brian Hammock, Resident Vice President, CSX Transportation**

**16:45 - Financial Town Hall Panel**

**Jason Seidl, Managing Director, Cowen & Company**  
**Anthony Hatch, Principal, ABH Consulting**

**17:30 - Cowen Short Survey Wrap-Up**

**Jason Seidl, Managing Director, Cowen & Company**

**18:00 - The Joseph & Eileen Gearin Networking Reception**

**Networking Reception Sponsored By Greenbrier Companies**

**19:30 - Dinner On Your Own In Fabulous Baltimore**

## **FRIDAY APRIL 5<sup>TH</sup>, 2019**

**07:30 - Special Networking Breakfast Starts (Available Until 08:30)**

**Networking Breakfast Sponsored By Norfolk Southern**

**08:00 - A Special Railroad Information Breakfast with Alan Shaw of Norfolk Southern**

**Intro: Jason Seidl, Managing Director of Cowen & Company**  
**Alan Shaw, EVP and Chief Marketing Officer, Norfolk Southern**

**09:00 - PSR and Other Key Issues - Summary and Wrap-Up**

**Intro: Don Cameron, Director of Sales, Celtic International**  
**Todd Tranausky, Vice President Rail & Intermodal, FTR**

**10:00 - Closing Remarks and William J. Donovan Memorial Drawing**