



IRVING FOREST SERVICES

Irving Paper

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"Logistics - Pulling it all Together"

- Paper customer in Ontario
- Customer without a rail siding
- Historical balance was an excess of eastbound freight
- Historically shipping direct by truck
- Reduced truck capacity in eastern Canada
- Spring Weight Restrictions in Quebec problematic
- All orders are placed as tri-axle loads

Irving Paper / CN Solution

- Rail direct to CN Warehouse in Toronto
 - Consistent rail deliveries
 - Very low damage
- Cross-dock and ship by truck to pressroom
 - Very good truck availability
 - Customer has stringent delivery times (no issues)

“Overall a winning solution”